



Corporate Turnarounds – Debt Restructuring – Capital Solutions

Dorset Partners LLC restores value to troubled businesses in a wide variety of situations. Headquartered in NY, Dorset has senior operating partners around the US plus Europe and Asia. We solve cash issues, restore profitability and restructure balance sheets to ensure viability.

Experience:

Since 2002 Dorset has been helping challenged businesses out of tough situations. We bring operational expertise, capital (as needed) and permanent solutions to strengthen the company.

Results:

3-Time consecutive winner of the TMA Turnaround of the Year Award. Author of leading book on turnarounds.



Case Study:

Failed \$300M Pharmaceutical Rollup.
8 Factories in 7 Countries. Dorset was both CEO and CRO for the private equity owners.



- EBITDA -\$2M to +\$30M in 1 Year
- 79% Debt Reduction in 2 Years
- Equity -\$138M to +106M in 2 Years

Dorset Is a Leading Resource & Partner For:

- Business Owners
- Private Equity Groups & Family Offices
- Public Activist Investors
- Banks and Financial Institutions
- Law & Accounting Firms
- Hedge Funds

Direct Industry Experience:

Manufacturing – Defense/Aerospace/Navy – CPG – Distribution, Rail, Trucking – Electronics – Electroplating – Medical Devices – Assisted Care – Pharmaceutical Mfg, Sterile Fill Finish, Liquid, Lyophilized & OSD - Restaurant and Retail Chains – Metal Fabrication, Forming, Machining – Plastic Injection, Blow, Thermo – Wood Pulp, Paper, Timber – Textiles, Weaving, Finishing, Cut & Sew – Food Mfg, Cheese, Bread, Frozen – Schools - Decommissioning & Remediation of old Industrial Sites – Etc.